

# PRO Group Professional Referral Organization

## Meeting Agenda

Before start of meeting	<ul style="list-style-type: none"> <li>• Write names of all guests</li> <li>• Check who subs are replacing</li> </ul>
7:05	Call for breakfast
7:20	Introductions
Leadership	<ul style="list-style-type: none"> <li>• President – Roger Chong</li> <li>• Vice President – Janet Wood</li> <li>• Secretary-Treasurer – Dan Bliss</li> </ul>
Membership Committee	<ul style="list-style-type: none"> <li>• Leigh Proctor – Chair</li> <li>• Sharla Trudell</li> <li>• Adrian Moore</li> <li>• Chris Madden – Past President</li> <li>• Jim Legon</li> </ul>
Guests and substitutes	
7:25	<p>PRO is a group of business professionals that meet once per week to communicate referral business among its members. PRO is a proactive method to aggressively grow your business by multiplying your selling efforts as the membership becomes your additional sales force.</p> <p>Our style of networking is based on the philosophy of givers gain. If I help you, you will help me grow my business. Over the years of operation PRO has generated many thousands of dollars of additional business within the group.</p>

7:30	New membership introduction with reading and answering the code of ethics. Pass cardfile and 50/50 draw (\$2 for 3 tickets). Half goes to our server and the other half to the draw prize.
7:31	Lottery update from secretary-treasurer
7:32	<ul style="list-style-type: none"> <li>• 60 second infomercial. Ask VP for topic</li> <li>• Guests and substitutes will have the opportunity to speak after members</li> </ul>
7:50	<ul style="list-style-type: none"> <li>• Vice President referral report</li> <li>• Secretary-Treasurer financial report</li> </ul>
7:52	Education session
7:54	Coffee fill up - 2 minutes MAX
7:56	Speaker introduction - speaker from previous week makes introduction
7:58	Speaker Presentation
8:08	Questions for speaker and speaker rotation
8:10	Referrals or testimonials - the most important part of the meeting
8:24	50/50 & Speaker's Prize
8:25	Membership committee report
8:26	Announcements from members
8:30	Meeting adjourned